

“Supply, Installation and Commissioning of Marine Equipment for Sittwe Port in KMTT Project, Myanmar”

Ref. Pre-bid meeting dt. 05.02.2021, following online queries have been received from prospective bidders

Sl. No.	Section Number, Clause Number, Sub Clause Number and Page Number of the Tender Document	Tender Clause description	Query / Suggestion/ Clarification sought	Reply
1.	Page No. 8, Clause No. 2, Sub clause no. b (x)	EMD	Kindly clarify the amount for EMD or are the bidders required to submit the declaration form no. 4 only	Only Bid Security declaration form in the prescribed format is to be submitted.
2.	Page No. 46, Clause no. 3 -first para	In case any associated work is required for successful execution of the project	Will request to define such work as the interpretation can vary and may lead to excess cost for carrying out such activities.	No such additional work is envisaged as a part of the present bid. The clause is provided to cater to the requirement in case of any such requirement which unforeseen but required.
3.	Page No. 46, Clause no. 3 – last para	Note : All the equipment's.....	Kindly clarify whether customs duty will be reimbursed.	Bidders to quote for the items including all taxes. Customs duty as applicable have to be borne by the bidder. Kindly refer Framework agreement between India and Myanmar in IWAI website.
4.	Page No. 47, clause no. 7 sub clause No. 7.7 & 7.8	EIC and /or his representatives reserves the right.....	Will request to alter the clause. All such checks and inspection must be approved by the concerned agencies. Such clauses can be delays in the projects. All approvals will be taken and hence to get another test or approval from outside agency is not required. 7.9 clause on the page no. 48 stands for the same	Tender conditions prevail.

5.	Page No. 118	Annexure VII: List of the equipment's	Will request for site details along with existing infrastructure were the system is to be installed – Location of each sensor site and Master Control Centre for connectivity among the sites Is any maintenance contract associated after one year of warranty – kindly clarify	The equipment is to be installed at Sittwe Port site. Contractor shall identify the suitable locations in consultation with port operator and submit to EIC for approval.
6.	Page No. 118 & 119	AIS and CCTV	AIS:- can AIS receiver be quoted CCTV:- Detailed specification if available	Complete AIS base station includes receiver & transmitter. CCTV: Specs provided on page 118 of tender
7.	-	-	Please do also clarify the impact of current political issue in Myanmar and its impact on the project.	At present No impact on the project at Sittwe.
8.	-	-	Detailed specification of all the equipments proposed in tender.	Provided in the tender page 118 and 119.
9.	-	-	Radar range provided needs to be corrected as it will not be possible to cover the range with the proposed system.	Range can be between 20 to 30 nautical miles
10.	Page No. 56, Clause - 2, sub clause -2.2	The Employer's risk are, in so far as they directly affect the execution of the Works in the country where the permanent works are to be executed: (a) War, hostilities (where war be declared or not), invasion, pandemics, act of foreign enemies, (b) rebellion, revolution, insurrection, or military or usurped power, or civil war.	In case material delivery delay from Yangon to Sittwe due to transportation restrictions in that region, delay by port clearance at Yangon due to current political issues in Myanmar which is not attributed to the contractor in that case escalation cost towards delay would be considered or not....?	No escalation cost will be considered. Force measure condition will be considered for time extension.
11.	Page No. 51	-	Clarity on definition of Marine Equipment (where it will include cargo handling equipment too and other	Marine equipment mentioned in the BoQ are additional marine equipment.

			cranes too)	
12.	Page No. 119, Annexure VII: List of Equipment, equipment sr. no.11	CCTV Cameras at Sittwe – 34 nos.	Require location of CCTV cameras to be installed.	The equipment is to be installed at Sittwe Port site. Contractor shall identify the suitable locations in consultation with port operator and submit to EIC for approval.
13.	Page No. 23, clause – 16, sub clause – 16.1.1	<p>The Bidder should have successfully completed “Similar Works” in previous 7 years before the last date of the Bid submission as per the criteria specified below:</p> <p>(a) 3 similar works each costing not less than the amount equal to 40% of the estimated cost put to this tender, or</p> <p>(b) 2 similar works each costing not less than the amount equal to 60% of the estimated cost put to this tender, or</p> <p>(c) 1 similar work costing not less than the amount equal to 80% of the estimated cost put to this tender</p>	<p>Ours is a MSME Registered firm as a ‘Micro’ Industry. Although we have the Technical Capabilities to execute the works. However, we do not fulfill the desired Qualification Criteria with regard to the ‘Similar Works’.</p> <p>Hence, as per the GOI MSME Policy Circular No.1 (2)(1)/2016-MA dated 10th March 2016 (copy enclosed for ready reference) you are requested for relaxing the Prior Experience criteria encouraging the Healthy Competition. FYI, ONGC & DGLL (Ministry of Shipping) consider such exemptions.</p>	The issue will be dealt with as per the relevant provisions in the tender, extant guidelines as applicable.
14.	Page No. 23, clause – 16, sub clause – 16.1.2	<p>Qualification Criteria for Average Annual Turnover for last three (3) financial years.</p> <p>It is desired that At least 100% of the estimated cost of this work to qualify for this work</p>	<p>Being a Micro Industry, we do not fulfill the desired Qualification Criteria with regard to the ‘Average Annual turnover’ to qualify for this work.</p> <p>Hence, as per the GOI MSME Policy Circular No.1 (2)(1)/2016-MA dated 10th March 2016 (copy enclosed for ready reference), you are requested for relaxing the Turnover criteria</p>	The issue will be dealt with as per the relevant provisions in the tender, extant guidelines as applicable.

			encouraging the Healthy Competition. FYI, ONGC & DGLL (Ministry of Shipping) consider such exemptions.	
15.	Page No. 48, clause – 8, sub clause –8.1(b)	The Contract duration for the entire scope of work for Supply, Installation and Commissioning of Marine Equipment for Sittwe Port in KMTT Project, Myanmar with all associated items of works shall be Three (3) months from the date of issue of LoA.	Please note that none of the Equipment are readily available in India. Same are manufactured by international OEM against the order. Further, due to the prevailing COVID pandemic situation the manufacturing has been affected as most factories are functioning with the reduced capacity. Similarly, import of most equipment requires license such as DGFT & WPC etc. Therefore, in view of the above the Contract Duration period be extended to at least 6 months from the date of LoA.	The issue of extension of delivery time/completion time will be dealt with on case to case basis, as per the relevant provisions in the Tender, extant guidelines as applicable and merit of the case.
16.	-	-	<p>Ref: SUPPLY, INSTALLATION AND COMMISSIONING OF MARINE EQUIPMENT FOR SITTWE PORT IN KMTT PROJECT MYANMAR</p> <p>With the reference to the above tender enquiry, we would like to participate in this tender but we have only some product approval to supply the clients as per your tender list i.e. VHF Base station, VHF Marine Walkie Talkies, MF/HF Radio Station, Radar, AIS etc.</p> <p>Please confirm the same we will quote for 5-6 products out of 11.</p>	Bidders have to quote for all equipment

Note: Above clarifications are integral part of the NIT No. Hyd/12141/38 dated 18/01/2021