

Tender for undertaking on-board operation of vessel for loading / unloading of Dry Bulk Cargo, Break Bulk Cargo by Ship's Crane with own manpower at suitable berths of HDC.

Tender No.: T.O.(Sh & CH)/On Board Operation/Manual/ 2020/GMT-971

The various queries raised by the prospective bidders in course of the pre-bid meeting and the response & clarifications to such queries as addressed and explained by the officers of HDC, SMP, Kolkata are appended below :-

Sl No.	Participating Company	Query	Reply to the query
1	Ripley & Co. Stevedoring & Handling Pvt. Ltd.	Kindly confirm who will supply the equipment on board and also necessary manpower for its operation & maintenance.	Please refer to Tender Clause no. 1.15 (d), which states that cargo handling gears necessary for cleaning of ribs/frames, sweeping of cargo, trimming inside the hatches, deck sweeping in case of dry bulk cargo are to be provided by the contractor. No other equipment is required to be provided by the contractor.
		The ceiling rate appears to be very low. The basis of fixing such low ceiling rate may please be clarified.	The ceiling rate has been computed after considering relevant factors involved.
		Similar tariff like on board stevedoring for KDS or on board tariff for HDC should be fixed as ceiling tariff for the instant tender. It may be mentioned that at KDS for similar operation undertaken by Stevedores the upfront tariff fixed by TAMP is varying from Rs.68 per MT to Rs.156 per MT for various dry & break bulk cargo before indexation. However, after indexation the said rate has further gone up. If the upfront tariff allowed by TAMP for KDS for stevedoring is considered, then the ceiling tariff of instant tender should be much higher. Incidentally, at Haldia while awarding contract for shore handling operation at Berth No. 1 & 9 (erstwhile Berth 2 & 8) in the related tender the ceiling rate was fixed after deducting the applicable royalty payable to the Port by the Stevedore from the Shore handling tariff for Port fixed by TAMP. If the same logic is adopted for the instant tender, then also the ceiling tariff in case of various cargo will be much higher. It is suggested that either the upfront tariff applicable for Stevedoring at KDS may be considered or the on board tariff applicable for port at Haldia may be considered after deducting applicable royalty @ 12.36 % for fixing the ceiling tariff for the instant tender	Cannot be acceded to.
		The total weightage of all the three categories of services (a) Export Iron Ore / Pellets-0.60 (b) All types of Coal and Coke, Lime Stone, Manganese Ore, Sugar, MOP, Gypsum, Silica Sand, Cement Clinker and Fertilizer Raw	Please see the addendum and revised format of Price Bid as placed at Addendum Part-II to the Tender Document.

SI No.	Participating Company	Query	Reply to the query
		Material- 0.40 and (c) Export Iron and Steel products and Import Wood Pulp 0.40 comes to 1.40. Thus it is not clear how the price bid will be evaluated after considering individual price bid against three categories of services.	
		Pre bid meeting has been fixed on 27th Oct and last date of submission of tender is on 29th Oct i.e. within time span of 48 hrs of conduction pre-bid meeting as such the time available for preparation of bid document is insufficient. It is requested at least 10 days may be given after the pre-bid meeting considering holiday & Saturday/Sunday for final submission of tender.	<p>Last date of submission of Tender has been extended up to 14:00 hours on 03.11.2020.</p> <p>The Techno-commercial Bid and Price Bid shall be opened at 14:30 hours on 03.11.2020.</p>
2	M/s A.M. Enterprises	The rate given for Iron Ore Fines / Pellets is very low which should be reconsidered for upward revision reasonably.	Cannot be acceded to.
		Request for extension of the Final Date of Tender documents	<p>Last date of submission of Tender has been extended up to 14:00 hours on 03.11.2020.</p> <p>The Techno-commercial Bid and Price Bid shall be opened at 14:30 hours on 03.11.2020.</p>
3	M/s T. P. Roychowdhury & Co. Pvt. Ltd.	Whether the labour can be sourced from outside Haldia ?	Sourcing of labour is the entire responsibility of the contractor.
4	Five Star Logistics Pvt. Ltd.	Ceiling Price for export of Dry Bulk Cargo and Import Dry Bulk Cargo are not workable, please amend both the rates significantly to make it feasible for Bidders.	Cannot be acceded to.
		<p>Present Volume and projection on Volume for below three categories.</p> <p>(a) Export Iron Ore / Pellets.</p> <p>(b) All types of Coal and Coke, Lime Stone, Manganese Ore, Sugar, MOP, Gypsum, Silica, Sand, Cement Clinker and Fertilizer raw material.</p> <p>(c) Export Iron and Steel products and Import wood Pulp.</p>	The Administrative Reports and other relevant documents may be perused from the Port's website and based on the data, the bidder may calculate their own projection.
		Can the contract be extended for 2 years instead of 1 year?	Cannot be acceded to.