## KOLKATA PORT TRUST HALDIA DOCK COMPLEX

#### "ENGAGEMENT OF CONSULTANT FOR PREPARATION OF A MASTER PLAN FOR KOLKATA PORT TRUST"

Tender No.: Ad/146/Master Plan/Tender/2018
E-Tender No.: KoPT/Haldia Dock Complex/Admn. Div/5/18-19/ET/228

### **CORRIGENDUM NOTICE**

Page /	Clause	Original	Revised
Point			
Page- 4	Last date of submission of	24.08.2018 upto 1330 Hrs.	24.09.2018 upto 1330 Hrs.
Point- h	EMD & Bid		
	Document fee		
	at HDC.		
Page- 5	Date of closing	24.08.2018 at 1430 Hrs.	24.09.2018 at 1430 Hrs.
	of online e-		
Point- j	tender for		
	'submission of		
	Techno-		
	Commercial		
	Bid & Price		
	Bid.		
Page- 5	Date & time of	24.08.2018 after 1600 Hrs.	24.09.2018 after 1600 Hrs.
	opening of		
Point- k	Part-I (i.e.		
	Techno-		
	Commercial		
	Bid)		

Page- 14   TECHNICAL   CAPACITY: -	One Eligible Assignment shall mean any of the following 3 packages:	One Eligible Assignment shall mean any of the following 3 packages:
Point-II(A) (1)	<ul> <li>(i) One Assignment for minimum consultancy fee of Rs 80 lakhs in preparation of a Master Plan / Detailed Project Report (of a project of capital cost of at least Rs. 500 crores) / Techno Economic Feasibility Report (of a project of capital cost of at least Rs. 500 crores) / Traffic Study (for a project capital cost of at least Rs. 500 crores) in Ports / Inland Waterway / Inland Container Depot/ Container Freight Station / Multi Modal Logistics Park / SEZ; or</li> <li>(ii) Two Assignments each for minimum consultancy fee of Rs 50 lakhs in preparation of a Master Plan / Detailed Project Report (of a project of capital cost of at least Rs. 250 crores) / Techno Economic Feasibility Report (of a project of capital cost of at least Rs. 250 crores) / Traffic Study (for a project capital cost of at least Rs. 250 crores) in Ports / Inland Waterway / Inland Container Depot/ Container Freight Station / Multi Modal Logistics Park / SEZ; or</li> <li>(iii) Three Assignments each for minimum consultancy fee of Rs 40 lakhs in preparation of a Master Plan / Detailed Project Report (of a project of capital cost of at least Rs. 200 crores) / Techno Economic Feasibility Report (of a project of capital cost of at least Rs. 200 crores) / Traffic Study (for a project capital cost of at least Rs. 200 crores) / Traffic Study (for a project capital cost of at least Rs. 200 crores) in Ports / Inland Waterway / Inland Container Depot/ Container Freight Station / Multi Modal Logistics Park / SEZ;</li> </ul>	<ul> <li>(i) One Assignment for minimum consultancy fee of Rs 80 lakhs in preparation of a Master Plan / Detailed Project Report / Techno Economic Feasibility Report / Traffic Study in Ports / Inland Waterway / Inland Container Depot/ Container Freight Station / Multi Modal Logistics Park / Individual Industrial Park/ Manufacturing Zone/ Multi Modal Transport Hub/ SEZ; or</li> <li>(ii) Two Assignments each for minimum consultancy fee of Rs 50 lakhs in preparation of a Master Plan / Detailed Project Report / Techno Economic Feasibility Report / Traffic Study in Ports / Inland Waterway / Inland Container Depot/ Container Freight Station / Multi Modal Logistics Park / Individual Industrial Park/ Manufacturing Zone/ Multi Modal Transport Hub/ SEZ; or</li> </ul>

Page-14 Point-II(A) (2)	TECHNICAL CAPACITY: -	totality shall be consubject to furnishing work as per the for the beneficiary to undertaken part of the consulting fee of	ent even if not been completed nsidered as eligible assignmen proof of executed value of the mat given at Appendix-V(B) from the effect, that the bidder have assignment and has been paramount fulfilling the minimulin the table above.	nt, he m as aid	totality shall be co subject to furnishing work as per the form beneficiary to the eff part of the assignment	ent even if not been completed in insidered as eligible assignment, proof of executed value of the at given at Appendix-V(B) from the ect, that the bidder has undertaken ent and has been paid consulting ulfilling the minimum amount
Page-15	PROFESSION AL EXPERIENCE	SL. Key Resource No. person  1 Team Leader-	a) Graduate in Civil	-	SL. Key Resource No. person  1 Team Leader-	a) Graduate in Civil
	& EDUCATIONA L QUALIFICATI ON OF KEY PERSONNEL	cum Project Coordinator	Engineering/ Mechanical Engineering/ MBA in Marketing or Business Development / Post Graduate in Economics/ Master Mariner.  b) Should have minimum 10 years of professional experience in the area of consultancy/ project management.		cum Project Coordinator	Engineering/ Mechanical Engineering with Masters in Engineering/ Technology or MBA in Marketing/ Business Development/ Finance.  b) Should have minimum 15 years of professional experience in the area of consultancy/ project management.
			c) Should have worked as a Team leader in consultancy job in at least one eligible assignment during a period of last 5 years ending on the date of submission of the bids			c) Should have worked as a Team leader in consultancy job in at least 1 (one) eligible assignment during a period of last 5 years ending on the date of submission of the bids.

2	Infrastructure	<b>a</b> )	Graduate in Civil	2	2	Infrastructure	2)	Graduate in Civil
	Planning-cum	aj	Engineering/ Mechanical			Planning-cum	aj	Engineering/ Mechanical
	Technical		Engineering.			Technical		Engineering.
	Expert		gg.			Expert		gg.
		b)	Should have minimum 5				b)	Should have minimum 10
			years of professional					years of professional
			experience of infrastructure					experience of infrastructure
			planning in the related field					planning in the related field
			constituting the eligible					constituting the eligible
			assignment.					assignment.
		c)	Should have been					
		0)	associated in consultancy				c)	Should have been
			in at least One eligible					associated in consultancy in
			assignment in					at least 1 (One) eligible
			infrastructure planning					assignment in infrastructure
			during a period of last 5					planning during a period of
			years ending on the date					last 5 years ending on the
			of submission of the bids.					date of submission of the
	T (C	,				T (C		bids.
3	Traffic cum	a)	Graduate in Engineering or Post-Graduate in			Traffic cum	a)	Graduate in Engineering or Post-Graduate in Mathematics/
	Marketing		Mathematics/ Economics/			Marketing		Economics/ Statistics/
	Expert		Statistics or MBA in			Expert		Transport Planning or MBA in
			Marketing / Business					Marketing / Business
			Development.					Development.
		b)	Should have minimum of 5				b)	Should have minimum of 10
			years of professional					years of professional
			experience in the field of Marketing/traffic forecasting.					experience in the field of Marketing/traffic forecasting
			marketing/traine tolecasting.					warkening/traine lorecasting
		c)	Should have been				c)	Should have been associated
		- /	associated in Consultancy in				-,	in Consultancy in traffic study
			traffic study in at least One					in at least 1 (One) eligible
			eligible assignment during a					assignment during a period of
			period of last 5 years ending					last 5 years ending on the
			on the date of submission of					date of submission of the bids.
			the bids.					

		4	Transport Economist cum Financial Expert	,	Chartered Accountancy / Cost Accountant/ MBA (Finance)/ Post Graduate in Economics.	4	4	Transport Economist cum Financial Expert	a)	Chartered Accountant/ MB/ Post Graduate Economics.	A (Finance)/	
				b)	Minimum 5 years of professional experience in the relevant field in assessment of project viability.				b)	Minimum 10 ye professional exthe relevant fie assessment of viability.	perience in	
				c)	Should have been associated as Financial Expert in consultancy in at least 1 (one) eligible assignment during a period of last 5 years ending on the date of submission of the bids.				c)	Should have be associated as I Expert in cons least 1 (one) el assignment du of last 5 years date of submissibids.	inancial ultancy in at igible ring a period ending on the	
Page-28 Point-IX(i)	EVALUATION CRITERIA AND SCORING OF	tl p	ne bidder ove	er ate	assignments undertaken by the past 7 (seven) years of opening of the Techno- otal points 40)		tl p	lumber of eligine bidder over treceding the discommercial Bid:	er ate	the past 7 of opening of	(seven) years	S
	TECHNO- COMMERCIAL BID	the ass	proposal indications ignments getting	atin <sub>!</sub>	anked on percentile basis with g highest number of eligible I points, i.e. 40. For example, if gnments is 10, points awarded	:   :     <sub> </sub>		s aspect shall be			wing basis.  Points to be	

bidders

would be 40. Another proposal, with 8 eligible assignments would be getting 40\*8/10 = 32 points. The following table will show as to how the different

preparation of Detailed Project Report / Master Plan / Techno Economic Feasibility Report / Traffic Study in Ports / Inland Waterway / Inland Container Depot/

assignments undertaken by the

Criteria for assigning marks	Points to be assigned
For 1 eligible assignment	28
For 2 eligible assignment	30
For 3 eligible assignment	32
For 4 eligible assignment	34
For 5 eligible assignment	36
For 6 eligible assignment	38
For 7 or more eligible assignment	40

		Container Freight Si / SEZ will be used for Consultancy Fees			An eligible assignment shall means package of any of the three as defined under Section-II (A) of PART-I "Technical Capacity".
		Rs 80 lakhs and above Rs 50 lakhs and above but less than Rs80 lakhs Rs 40 lakhs and above but less than Rs 50 lakhs	For package of 1 such project. For package of 2 such projects. For package of 3 such project.	1 1	
Page-29 Point-iii	EVALUATION CRITERIA AND SCORING OF TECHNO- COMMERCIAL	Approach & Metho In respect of this, portion of aggregate points the Committee indice Methodology evaluations.	pints would be allot awarded by individ cated at VIII (a) ur	ted as average ual members of der Evaluation	Approach & Methodology (Total points 20)  The tenderer has to submit a brief write up on the proposed methodology and work plan for carrying out the Scope of Work described under Section-A of TOR as described at APPENDIX-XI of the tender
	BID	individual assessme	_	, ,	document.  Points would be allotted as average of aggregate points awarded by individual members of the Committee indicated at VIII (a) under Evaluation Methodology evaluating the bid as per subjective individual assessment.

Page-29 Point-iv (a)	EVALUATION CRITERIA AND SCORING OF TECHNO- COMMERCIAL BID	No. of eligible assignment worked for over the past 5 (five) years preceding the date of opening of the Techno-Commercial Bid. Eligible assignments undertaken shall mean completed assignments related to Preparation of Detailed Project Report / Master Plan / Techno Economic Feasibility Report / Traffic Study in Ports / Inland Waterway / Inland Container Depot/ Container Freight Station / Multi Modal Logistics Park / SEZ, costing not less than Rs. 40 lakhs (Rupees Fifty Lakhs only).	No. of eligible assignment worked for over the past 5 (five) years preceding the date of opening of the Techno-Commercial Bid. Eligible assignments undertaken shall mean only completed assignments related to Preparation of Master Plan / Detailed Project Report / Techno Economic Feasibility Report / Traffic Study in Ports / Inland Waterway / Inland Container Depot/ Container Freight Station / Multi Modal Logistics Park / Individual Industrial Park/ Manufacturing Zone/ Multi Modal Transport Hub/ SEZ costing not less than Rs. 40 lakhs (Rupees Forty Lakhs only).
Page-30 Point-III (a) & (b)	LIQUIDATE D DAMAGES FOR DELAY	<ul> <li>a) The LD shall be imposed in case of delay in submitting the final report within the overall time frame mentioned in the table at Section B of TOR. The overall time frame shall be the cumulative of time frame mentioned under sl. No. 1, 3, 4, 6 and 8 of table at Section B of TOR.</li> <li>b) In case of delay in submission of the final report as per (a) above, the Liquidated Damages (LD) not exceeding an amount equal to 0.2% (zero point two percent) of the total fee payable per day, subject to a maximum of 10% (ten percent) of the fee payable will be imposed and shall be deducted by KoPT from the amount payable to the successful tenderer.</li> </ul>	report within 20 weeks i.e. cumulative over the time frame mentioned under Sl. No. 1, 3, 4, 6 and 8 of table at Section B of TOR. In case the consultant fails to submit the final report within this time frame of 20 weeks, LD shall be imposed @ 1% of the total fee payable for each day of delay subject to maximum of 10%(ten percent) of the total fee payable. The LD shall be deducted from the amount payable to the
Page-30 Point- III(c)	LIQUIDATE D DAMAGES FOR DELAY	c) However, in case of delay due to reasons beyond the control of the Consultant, suitable extension of time may be granted, at the sole discretion of KoPT.	Should be read as point (b)
Page-33 Point-(x)	SCOPE OF WORK	To make long term cargo projection separately for HDC and KDS for next 20 years on the basis of the study to be undertaken as per item-(a), (b), (c) above. The projection should include measures to take lion share of Nepal, Bhutan and Bangladesh trade to KoPT (KDS and/or HDC) and re-attraction of North-Indian cargo going to western ports.	To make long term cargo projection separately for HDC and KDS for next 20 years on the basis of the study to be undertaken as per item-(i) to (ix) above. The projection should include measures to take lion share of Nepal, Bhutan and Bangladesh trade to KoPT (KDS and/or HDC) and re-attraction of North-Indian cargo going to western ports.

Page-34	TIME	Kev	v assignments m	ilestones and timelin	es:	Kev	/ assignments mi	lestones and timelin	es:	
	SCHEDULE FOR COMPLETION OF THE	SL. No.	. Deliverables	Timeline	Percentage of total fee to be paid	SL. No.		Timeline	Percentage of total fee to be paid	
	ASSIGNMENT	1	Submission of Concept Report	2 weeks from date of Commencement		1		2 weeks from date of Commencement		
		2	Acceptance of the Concept Report by KoPT	1 Weeks from the date of submission of the Concept Report.	10% (upon acceptance of the Concept Report)	2	Acceptance of the Concept Report by KoPT	1 Weeks from the date of submission of the Concept Report.	10 % (upon acceptance of the Concept Report)	
		3	Submission of Draft Report	5 weeks from date of acceptance of the Concept Report.		3	Submission of Draft Report	12 weeks from date of acceptance of the Concept Report.		
		4	Presentation on the Draft Report	1 week after submission of the Draft Report.	25%	4	Presentation on the Draft Report	1 week after submission of the Draft Report.	40 %	
		5	Comments of KoPT on the Draft Report	2 week from the date of Presentation.		5	Comments of KoPT on the Draft Report	2 week from the date of Presentation.		
		6	Submission of the Draft Final Report	3 weeks from the date of comments of KoPT on Draft Report	25%	6	Submission of the Draft Final Report	3 weeks from the date of comments of KoPT on Draft Repor	30%	
		7	Comments of KoPT on the Draft Final Report	2 week from the date of submission of the Draft Final Report		7	Comments of KoPT on the Draft Final Report	2 week from the date of submission of the Draft Final Report		
		8	Submission of Final Report	f 4 weeks from the date of comments of KoPT	40%	8	Submission of Final Report	2 weeks from the date of comments of KoPT	20%	
Page-52	APPENDIX- V(A)	Ref	fer Tender Docum	nent		Ref	Refer APPENDIX-V(A) at trailing page.			
Page-53	APPENDIX- V(B)	Ref	fer Tender Docum	nent		Refer APPENDIX-V(B) at trailing page.				

### Format for providing information of Completed Eligible Assignments undertaken over the past 7 years preceding the date of opening of PART-I

Tender No.: Ad/146/Master Plan/Tender/2018

Sl. No.	Name of Eligible Assignment undertaken	Name and Address of Client	Telephone No. and Fax No. of Client's representative	Short Description of services provided by tenderer to client	Type of project	Order Value of the assignment (in Rs Lakh)	Commencement date of the assignment by the tenderer (dd/mm/yyyy)	Completion date of the assignment by the tenderer (dd/mm/yyyy)
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)

Signature of Power o	f Attorney Holder
• • • • • • • • • • • • • • • • • • • •	Name:
•••••	Designation:
Nata •	
(Seal)	••••••

Note: a) The Applicant should provide details of only those completed assignments that have been undertaken by it under its own name. b) Applicant have to enclose all relevant document in support of execution of work such as LOI/ Work Order, Order Value, and Completion Certificate from the beneficiary.

### Certificate from the Statutory Auditor\$

This is to certify that the information contained in Column 7 above is Correct

(Signature, name and designation of the authorized signatory)

Name and seal of the audit firm

#### Date:

In case the tenderer does not have a statutory auditor, it shall provide the certificate from its chartered accountant that ordinarily audits the annual accounts of the tenderer.

# Format for proof of executed value of the Eligible Assignments undertaken by the Tenderer from its Beneficiary to the effect.

This is to certify that M/s
The firm has successfully completedportion of the total assignment and have been paid a sum of Rs(in words) for the same.
The overall work done by $M/s$ (name of the tenderer) has been satisfactory.
Name of the client: M/s
Name of the Authorized person:
Authorized Signature & Stamp:
Phone/Fax of Client:
E-mail of Client:

## KOLKATA PORT TRUST HALDIA DOCK COMPLEX

#### "ENGAGEMENT OF CONSULTANT FOR PREPARATION OF A MASTER PLAN FOR KOLKATA PORT TRUST"

Tender No.: Ad/146/Master Plan/Tender/2018
E-Tender No.: KoPT/Haldia Dock Complex/Admn. Div/5/18-19/ET/228

### **ADDENDUM NOTICE**

Page Section	Clause	New Clause
Page No. 14 Section-II(A)	TECHNICAL CAPACITY	A tenderer may also take the Technical and Financial Capacity of their respective Associates for establishing eligibility.
		For purposes of this clause, Associate means, in relation to the tenderer / consortium member a person who controls, is controlled by, or is under the common control with such Tenderer / Consortium Member (the "Associate"). As used in this definition, the expression "control" means, with respect to a person which is a company or corporation, the ownership, directly or indirectly, of more than 50% (fifty per cent) of the voting shares of such person, and with respect to a person which is not a company or corporation, the power to direct the management and policies of such person by operation of law.

## KOLKATA PORT TRUST HALDIA DOCK COMPLEX

### "ENGAGEMENT OF CONSULTANT FOR PREPARATION OF A MASTER PLAN FOR KOLKATA PORT TRUST"

Tender No.: Ad/146/Master Plan/Tender/2018 E-Tender No.: KoPT/Haldia Dock Complex/Admn. Div/5/18-19/ET/228

### **REPLY TO THE PRE-BID QUERIES**

SL. No	Clause and Page No.	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
1	SOT: (j), Page-5	We need to interact with number of experts for preparing a complete bid.  Request to extend the submission by 3 weeks.	Please refer corrigendum.
2	Part-I: Techno-Commercial Bid, A-II. Eligibility Criteria for tenderers: Clause (A)1(i), Page-14.	One Assignment for minimum consultancy fee of Rs. 80 lakhs in preparation of a Master Plan / Detailed Project Report (of a project of capital cost of atleast Rs. 500 crores) / Techno Economic Feasibility Report (of a project of capital cost of atleast Rs. 500 crores) / Traffic Study (for a project capital cost of atleast Rs. 500 crores) in Ports / Inland waterways / Inland Container Depot / Container Freight Station/ Multi Modal Logistics Park /Railway Infrastructure Projects/ SEZ; or	Please refer corrigendum.
3	Part-I: Techno-Commercial Bid, A-II, Eligibility Criteria: Clause (A)1(ii), Page-14.	Two Assignments each for minimum consultancy fee of Rs. 50 lakhs in preparation of a Master Plan / Detailed Project Report (of a project of capital cost of atleast Rs. 250 crores) / Techno Economic Feasibility Report (of a project of capital cost of atleast Rs. 250 crores) / Traffic Study (for a project capital cost of atleast Rs. 250 crores) in Ports / Inland waterways / Inland Container Depot / Container Freight Station/ Multi Modal Logistics Park / Railway Infrastructure Projects/ SEZ; or	Please refer corrigendum.
4	Part-I: Techno- Commercial Bid, A-II, Eligibility	Three Assignments each for minimum consultancy fee of Rs. 40 lakhs in preparation of a Master Plan / Detailed Project Report (of a project of capital cost of atleast Rs. 200 crores) / Techno Economic Feasibility Report (of a project of	Please refer corrigendum.

SL. No	Clause and Suggestions/Clarifications/Queries Page No.		KoPT's reply/ clarification
	Criteria: Clause (A)1(iii), Page-14.	capital cost of atleast Rs. 200 crores) / Traffic Study (for a project capital cost of atleast Rs. 200 crores) in Ports / Inland waterways / Inland Container Depot / Container Freight Station/ Multi Modal Logistics Park / Railway Infrastructure Projects/ SEZ; or	
5	Terms of Reference(TOR), Clause-A(i), Page- 33.	Shall Consultant be provided with specific cargo handled information (in last 5 years) along with the origin/terminating point from Nepal, Bhutan and Bangladesh.	Information may be provided as per Clause-20 at Page No. 43 of the Tender Document.
6	Terms of Reference(TOR), Clause-A(iv), Page-33.	As the consultant has to assess current O-D wise traffic pattern of each western port, does it also include private ports like Mundra Port?	All major and non major ports of west coast.
7	Terms of Reference(TOR), Clause-A(ix), Page-33.	Only these three ports needs to be studied.  In case of Tajpur, the study is on going will client provide copy of this study?  Subarnarekha, port is still not implemented. Will the Client provide Detailed Project Report (DPR) for each of these ports?	Information may be provided as per Clause-20 at Page No. 43 of the Tender Document.
8	Terms of Reference(TOR), Clause-A(x), Page-33.	Whether these countries total trade along with projections needs to be studied.  Moreover, Bangladesh has its own ports. Do the consultants needs to study each port's traffic pattern and projections.	This clause concerns commodities being traded between these countries with India whose lion share may be handled through KoPT (KDS/HDC).
9	Terms of Reference(TOR), Clause-B, Table-Sl.No. 3, Page-34. Suggest the period for submit of Draft Report be increased to 14 weeks.		Please refer corrigendum.
10	Terms of	The percentage of payment given in the RFP does not commensurate with the	Please refer corrigendum.

SL.	Clause and	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
No	Page No.		
	Reference(TOR),	effects of the consultants.	
	Clause-B, Table,		
	Page-34.	We suggest the fee to be paid as follows:	
		Acceptance of the concept report by KPT - 10%	
		Presentation of the Draft Report - 60%	
		Submission of Draft Final Report - 20%	
		Submit of Final Report - 10%	
11	Term of Reference	Clarify (a), (b), (c) above. There is no. (a), (b) and (c) in TOR above this item.	Please refer corrigendum.
	, Item- (A): Scope		
	of Work, Page-33		
12	Term of	Request to allow substitution of Team Leader in special case of incapacitation /	Cannot be acceded to.
	Reference ,	health grounds etc. similar to key personnel and substitution by better qualified	
	Item- (C): Substitute of	and experienced personnel subject to approval by KoPT.	
	Key Personnel,		
	Page-35		
13	Term of Reference	Request to remove the limitation of substitution to one key personnel only.	Cannot be acceded to.
	, Item- (C):		
	Substitute of Key		
	Personnel, Page-35		
14	General	For key personnel position of Team Leader-cum Project Co-ordinator, request	Please refer corrigendum.
	information to the	to consider	
	tenderers, Item-III,		
	Page -15	Educational qualification of Graduate in Civil engineering/ Mechanical	
		Engineering to be maintained as a compulsory criterion and additionally may be a	
		Master in PG in Port and Coastal Engineering / MBA in Marketing or Business	
		Development/Post graduate in economics/Master mariner.	

SL.	Clause and	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
No	Page No.		
		The project requires niche expertise and the role of team leader in pivotal which has to be handled by a senior level expert. Hence kindly consider 25 years of professional experience in the area of consultancy/ project management.	
15	General information to the tenderers, Item-III, Page-15	For key personnel position of Technical Expert request to consider  Educational qualification of Graduate in Civil engineering/ Mechanical Engineering to be maintained as a compulsory criterion.  The project requires niche expertise involving the planning in port projects as subject assignment is a master plan which has to be handled by a senior level expert. Hence kindly consider 20 years of professional experience in Ports & Harbour Planning	Please refer corrigendum.
16	General information to the tenderers, Item - III, Page-15	For key personnel position of Traffic cum Marketing Expert request to consider  Should have minimum of 15 years of professional experience in the field of Marketing/traffic forecasting.	Please refer corrigendum.
17	General information to the tenderers, Item - III, Page-15	For key personnel position of Transport Economist cum Financial Expert request to consider  Should have minimum of 15 years of professional experience in the field of project viability.	Please refer corrigendum.
18	Page - 14, (A), 1 (i), (ii) and (iii)	Since many port projects have been developed within a capital cost of less than Rs. 500 crores, we request the Authority to lower the criteria of capital cost to Rs. 200 crores. Hence, such a criteria will ensure that consultancy firms will substantial and relevant experience in ports and logistics sector are able to bid for the project.	Please refer corrigendum.

SL.	Clause and	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
No	Page No.		

19	Page - 14, (A), 2	We request the Authority to kindly consider revising the clause to: An eligible assignment even if not been completed in totality shall be considered as eligible assignment, subject to furnishing proof of executed value of the work as per the format given at Appendix-V(B) from the beneficiary to the effect, that the bidder has undertaken part of the assignment, with a total consulting fee fulfilling the minimum amount prescribed in the table above.	Cannot be acceded to.
20	Page - 14, (A), 2	We request the Authority to consider the Client certificates/Work Order/Certificate from the Statutory Auditor/completion certificates/contracts of existing assignments as proofs for eligible assignments since approaching the individual clients for respective projects with the prescribed format may not be possible in given time span.	Cannot be acceded to.
21	Page - 14, (B)	The emphasis for selection of Consultant for this proposal shall not only be the relevance of the projects but also the internal capability of the consultant to execute the project of comparable size, complexity, technical speciality, etc. Hence, we request the Authority to kindly consider Annual Financial Turnover of the tendered during last 3 years as not less than <b>Rs. 500 crores</b> from Advisory/Consultancy services.	Cannot be acceded to.
22	Page 28 IX (i) And Page 29 IX (iv)	We request the Authority to kindly consider an upper limit of five (5) to highest number of eligible assignments for getting the full points. Such criteria will ensure that emphasis will be on relevance of the projects (including nature of assignment, cost, size and scope of work carried out by the consultant) and not just the number of projects carried out by the consultant.  The Authority may consider the scoring as below:  3 projects - 20 marks  4 projects - 30 marks  5 projects - 40 marks	Please refer corrigendum.

SL.	Clause and	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
No	Page No.		
		Similarly, we request the Authority to kindly consider an upper limit to highest number of eligible assignments for evaluation of key personnel as well.	
23	Page 15 (III)	Since the nature of the assignment would be significant in cost, size and scope of	Please refer corrigendum.
		work, and requires credible experience of key experts and personnel, we request the Authority to consider revising the criteria of number of years of experience of Team Leader to a minimum of 15 and of remaining key personnel to a minimum of 10 years.	
		Further, the qualifications of Team Leader should also include MBA in Finance apart from Marketing, Business Development, etc., as forecasting and understanding cost implications will also be an integral part of the project.	
24	Page -34; A (xii)	We request the Authority to kindly elaborate on the extent of Master Planning required for the project. Some of the key queries in regard to master planning are listed below:  1) Whether detailed site surveys need to be conducted? If yes, will the Authority provide the information related to surveys, or will surveys be part of this engagement?  Generally, master planning requires following surveys: Topographic survey, Bathemetric survey, Geotech Survey, Navigation studies - 2D, Hydraulic model study etc.	1) KoPT will provide all details available with it such as the acquisition limit of the port, the waterfront area available with the port, bathometric chart, hydrographic report, geo-tech survey report, etc. to the extent available.
		2) Whether Economic / Social Impact Assessment need to be part of the Master Planning?	2) No.
		3) Whether detailed, phase-wise drawings are required to be prepared for the Master Planning?	3) General layout of the proposed facilities, Construction period, the year

SL. No	Clause and Page No.	Suggestions/Clarifications/Queries		KoPT's reply/ clarification		
NO	rage No.					
		4) Whe	ther detailed costing is t	o be part of the Master Plan?		on which the proposed facility should be put in place.
						4) No, Broad Cost only.
25	Page - 33 A (x)	includin	g on-ground consultati	arify whether it envisages pr ons with industry players in nt on the industry growth, trer	Nepal, Bhutan and	It is the consultant to decide.
26	Page - 34 (xiii)	type of utilization	lerstanding of rationalist cargo (commodities, et on of the respective por understanding is corr ization.			
27	Page 34 (B)	We request the Authority to kindly include the clause that if no comments or formal acceptance is given on the submissions within the mentioned timeframe, then the submission will be treated as Accepted, and the payment will be processed accordingly				Cannot be acceded to.
28	Page 27 (VIII)	work, ar	Since the nature of the assignment would be significant in cost, size and scope of work, and requires credible technical experience of key experts and personnel, we request the Authority to consider revising the weightage for evaluation of technical and financial proposal to 80 (technical) and 20 (financial).			
29	Term of Reference (B)	Kindly r	replace the payment terr	n indicated in the RFP by the	following:	Please refer corrigendum.
		Sl. No.	Deliverables	Timeline	Percentage of total fee to be paid	

SL. No	Clause and Page No.		KoPT's reply/ clarification			
		1	Kick off meeting and data collection	1 weeks from commencement of work		
		2	Submission of Concept Report.	2 weeks from date of kick off meeting.		
		3	Acceptance of the Concept Report by KoPT	1 week from date of submission of the Concept Report.	20 % (upon acceptance of the Concept Report)	
		4	Submission of Draft Report	12 weeks from date of acceptance of the Concept Report		
		5	Presentation on the Draft Report	1 week after submission of the Draft Report.	40 %	
		6	Comments of KoPT on the Draft Report	2 weeks from the date of presentation		
		7	Submission of the Draft Final Report	3 weeks from the date of comments of KoPT on Draft Report	30 %	
		8	Comments of KoPT on the Draft Final Report	2 weeks from the date of submission of the Draft Final Report		
		9	Submission of Final Report	2 weeks from the date of comments of KoPT	10 %	
			Include activity for data on before submission of C	collection and kick off meetin Concept Report.	g with one-week	

SL.			KoPT's reply/ clarification
No	Page No.		
30	RFP, Clause II, Page 24, Point (A) 1,	We request you to kindly consider projects during last 10 years preceding the date of opening of the techno commercial bid.	Cannot be acceded to.
31	As projects related to Industrial & big City Plans normally contains major relevant assignments, We request you to kindly consider projects related to Industrial/FTZ//Integrated Parks/City Plans too along with projects in Ports / Inland Clause IX, Point i Modal Logistics Park / SEZ;		Please refer corrigendum.
32	RFP, Page 46&47, Format for Power of Attorney	For Overseas firm in Singapore, As the Legalization by the Indian Embassy and notarize takes 3-4 weeks, hence we request you to kindly allow us to submit legalised & Notarized document once the project is awarded us.	Bid Submission time has been extended to 4 weeks.
33	RFP, Page 2, Point b	As per the Clause it is clear that no Hard Copy both Technical and Financial have to be submitted and all submissions are through online. Kindly Confirm.	Kindly refer to Schedule Of Tender (SoT) of the Tender Document.
34	RFP, Clause II, Page 24, Point (B), Financial Capacity	We request you to increase the turnover criteria to atleast INR 5 Crore, so good and reputed consultants can participate.	Cannot be acceded to.
35	RFP, Page52, APPENDIX-V(A), Certificate from the Statutory Auditor	It is very difficult to get Statutory certificate for projects carried out Overseas, as many formalities is required which takes much time, Hence we request you to kindly, relax the requirement for submitting this certificate from Statutory Auditor, however, relevant proof can be submitted by consultant such as Completion certificate/Agreement/Work Order/Proofs for projects carried out in India and Overseas. Request you to kindly accept the same.	In case the tenderer does not have a statutory auditor, the tenderer shall provide the certificate from its chartered accountant that ordinarily audits the annual accounts of the tenderer.  (Please refer to \$ at page 52 of the Tender document.)
36	RFP, Page 53, APPENDIX-V(B)	To get Statutory Certificate As standard practice most of the client prefers to provide Completion Certificate as per their standards procedure and format, and	Appendix-V(B) from the beneficiary is required for those assignment

SL.	Clause and	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
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		getting Completion Certificate as per the format requested in this proposal is very difficult, as the clients do not accept other formats and if accepts the time required to get certificate would take much more (in months), Hence request you to kindly accept the currently Completion Certificates available/ issued by client.	which has not been completed in totality but is eligible as per Clause-II(A) of the Tender document.
37	RFP, Page 34, Time Schedule For Completion Of The Assignment.	It is clear from the clause the Duration is 20 Weeks, Kindly confirm.	Please refer corrigendum.
38	RFP, Page 54, APPENDIX-VI, Financial Capacity of the Tenderer	As the Financial statements for 2017-18 is still under progress, we request you to kindly consider the Financial statements from 2016-17, 2015-16 and 2014-15. So Statutory Auditor/ Chartered accountants can arrange for the Certificate.	Please refer to Clause-II(B) of the tender document. Since the Bid Due Date is extended till 24.09.2018, the request is not acceded to.
49	RFP, Page 34, Time Schedule For Completion Of The Assignment.	We propose the following payment schedule, request you to kindly accept the same: 30% on Acceptance of Concept Report 50% -Presentation on the Draft Report 10% -Submission of the Draft Final report 10%- Submission of Final Report.	Please refer corrigendum.
50	General	Can a subsidiary firm of Foreign Company registered in India which has international projects and experience can showcase/use the parent company credentials for this assignments. Kindly Confirm.	Please refer Addendum.
51	General	Whether each page of the Proposal, need to be sealed and Signed or only the mentioned forms need to be sealed and Signed. Kindly Confirm.	Please refer Clause(IV)(c) [Evaluation Process] of the tender document.
52	RFP, Page 4,Point H	We request you to kindly Extended Submission Date atleast 18-20 days from the date of response to our queries.	Please refer corrigendum.
53	VIII.	Considering nature and sensitivity of the work and to attract the technically	Cannot be acceded to.

SL.	Clause and	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
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	EVALUATION METHODOLOGY Clause No. (b). On pg. no. 27 of the RFP.	competent consultant to participate, we kindly request the authority to revise the Evaluation Criteria from weightage ratio of 70:30 TO with ratio of 80:20 Technical and Financial.	
54	B. INSTRUCTIONS TO ENDERERS: III. PREPARATION AND SUBMISSION PROCEDURE OF TENDER:- Clause No. (h). On pg. no. 22 of the RFP.	As per RFP age of Key Personnel has been limited to <b>75 years</b> of age.  However, to get more technically qualified experienced key personnel on board we kindly request the authority to remove the clause restricting age limit of key personnel.	Cannot be acceded to.
55	A. SCOPE OF WORK:- On pg. no. 33 of the RFP.	KoPT has simultaneously invited tender for "Preparation of Detailed Project Report (DPR) for Development of an extended port gate system at Balagarh, West Bengal".  Considering above mentioned project shall the consultant incorporate variation in the traffic pattern for domestic & EXIM cargo.  If yes, client is requested to share traffic study of the above mentioned project.	Information may be provided as per Clause-20 at Page No. 43 of the Tender Document.
56	Request on extension on bid submission date.	Considering the nature of work, we kindly request the Authority to provide at least 2-3 WEEKS time for submission of BID after the receipt of REPLY/CLARIFICATION to Pre-bid queries.	Please refer corrigendum.

SL.	Clause and	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
No	Page No.		

57	Earnest Money Deposit	We kindly request the Authority to consider "EMD" in the form of Bank Guarantee also.	Cannot be acceded to.
58	(b) Selection of the successful tenderer for this assignment will be based on a technical and financial evaluation, with a weightage of 70:30.	Considering nature and sensitivity of the work and to attract the technically competent consultant to participate, we kindly request the authority to revise the Evaluation Criteria from weightage ratio of 70:30 TO with ratio of 80:20 Technical and Financial.	Cannot be acceded to.
59	(h). No key personnel should have attained the age of 75 years on the date of opening of PART-I of this tender.	As per RFP age of Key Personnel has been limited to 75 years of age.  However, to get more technically qualified experienced key personnel on board we kindly request the authority to remove the clause restricting age limit of key personnel.	Cannot be acceded to.
60	II. A Technical Capacity 1. Page 14	Consultancy fee does not necessarily indicate size or significance of the project. Consultancy fees is determined by various external market dynamics. Hence, we request the authority to consider eligibility of the assignment based on <b>capital cost of the project</b> (i) One Assignment for minimum consultancy fee of Rs 80 lakhs in preparation of a Master Plan / Detailed Project Report (of a project of capital cost of at least Rs. 500 crores) / Techno Economic Feasibility Report (of a project of capital cost of at least Rs. 500 crores) / Traffic Study (for a project capital cost of at least Rs. 500 crores) in Ports / Inland Waterway / Inland Container Depot/ Container Freight Station / Multi Modal Logistics Park / Industrial Park/ SEZ in India; or	Please refer corrigendum.

SL. No	Clause and	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
NO	Page No.		
		Two Assignments each for minimum consultancy fee of Rs 50 lakhs in preparation of a Master Plan / Detailed Project Report (of a project of capital cost of at least Rs. 250 crores) / Techno Economic Feasibility Report (of a project of capital cost of at least Rs. 250 crores) / Traffic Study (for a project capital cost of at least Rs. 250 crores) in Ports / Inland Waterway / Inland Container Depot/ Container Freight Station / Multi Modal Logistics Park / Industrial Park/ SEZ in India; or	
		Three Assignments each for minimum consultancy fee of Rs 40 lakhs in preparation of a Master Plan / Detailed Project Report (of a project of capital cost of at least Rs. 200 crores) / Techno Economic Feasibility Report (of a project of capital cost of at least Rs. 200 crores) / Traffic Study (for a project capital cost of at least Rs. 200 crores) in Ports / Inland Waterway /	
61	II. A Technical Capacity 2. Page 14	It would be very difficult to get 'proof of executed value of the Eligible Assignments executed by the Tenderer from its beneficiary to the effect' as per the format given in Appendix- V(B) within the limited timeframe.	Appendix-V(B) from the beneficiary is required for those assignment which has not been completed in totality but is eligible as per Clause-
		We request the authority to consider Work Order/ Completion Certificate as proof of eligible assignment. Project Cost and Value of Services to be separately vetted by Chartered Accountant firm of the bidder. Also, we request the authority to omit the Appendix-V (B)	
62	II.B Financial Capacity	We request the authority to consider the following:  "The average Annual Financial Turnover of the tenderer during the last 3 (three)	Cannot be acceded to.
63	III. Professional Experience and	financial years shall be not less than Rs. 30 Crore (Rupees Thirty Crores Only)"  Traffic cum Marketing Expert	Please refer corrigendum.
	Educational Qualification of	We request the authority to consider the following: "a) Graduate in Engineering or Post-Graduate in	

SL. No	Clause and Page No.	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
	key personnel	Mathematics/ Economics/ Statistics or MBA in Marketing / <b>Finance</b> / Business Development. b) Should have minimum of 5 years of professional experience in the field of Marketing/traffic forecasting c) Should have been associated in Consultancy in traffic study in at least One eligible assignment during a period of last 5 years ending on the date of submission of the bids."	
64	Terms of Reference. A. Scope of Work, Page 33	We request the authority to confirm whether detailed drawing would be required as part of scope of work.	No, General layout drawing of the proposed facilities along with major component of the facilities may be given along with broad cost estimate.
65	Value of eligible assignments executed (Total Points 10), Page 28	A Each study having project capital cost of Rs. 500 crores or above.  B Each study having project capital cost above 250 crores but less than Rs. 500 crores.  C Each study having project capital cost above 200 crores but less than Rs. 250 crores.	Please refer corrigendum.
66	IX.iv. a. Area of expertise of Key Personnel	We believe that evaluating credentials of Experts only on the basis of number of eligible assignments is not fair. We propose the following:    Sub-Criteria and Percentage Weights for Key Experts     General and additional higher 30% qualifications (education, training, certification) as specified for each key expert position in TOR	Cannot be acceded to.

SL. No	Clause and Page No.	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
		B Adequacy of the Assignments (Traffic 50% study related to Ports / Inland Waterway / Inland Container Depot/ Container Freight Station / Multi Modal Logistics Park/ SEZ)	
		c Relevant experience in the region 30%	
67	Date of Submission	We request the authority to provide 2 weeks of time post issuance of pre-bid clarification	Please refer corrigendum.
68	Limitation of Liability	We request the authority to add the following clause:  "Notwithstanding anything to the contrary, the aggregate maximum liability of the Consultant shall not exceed the fees paid by the Client to the Consultant under this Agreement."	Query is not clear.
69	IV. Miscellaneous, Page 20	We request the authority to confirm application of this clause is limited to RfP process and selection process of the consultant.	Query is not clear.
70	C. Other Provision II. Security Deposit	We request the authority to omit this clause  HDC, KoPT shall retain by way of Security Deposit, @ 5% (five per cent) of the final agreed cost (Agreement Value) to be deposited by the selected tenderer / Consultant in by Banker's Cheque or by Demand Draft of any Nationalised Bank of India or Scheduled Bank as approved by Government of India drawn in favour of Haldia Dock Complex; Kolkata Port Trust and payable at Haldia.	Cannot be acceded to.
71	Liquidated Damages for	In case of delay in submission of the final report as per above, the Liquidated Damages (LD) not exceeding an amount equal to 0.2% (zero point two percent)	Cannot be acceded to.

SL.	Clause and	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
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	Delay, Page 31	of the total fee payable per day, subject to a maximum of 10% (ten percent) of the fee payable will be imposed and shall be deducted by KoPT from the amount payable to the successful tenderer.	
		There could be delay due to reasons beyond the control of the Consultant. We request the authority to kindly delete this clause.	
72	Clause 5: Ownership of Documents	The Client, on making due payment to the Consultant becomes owner of all reports, design, drawings, calculations and other similar documents provided by the Consultant in accordance with this Bid Document. The Consultant may, with the consent of the Client publish any articles photographs or other illustrations relating to the project.	Cannot be acceded to.
		We request the authority to append the following after the clause:	
		"The Client however acknowledges that all right, title and interest in the methodologies, processes, techniques, ideas, concepts, trade secrets and knowhow (all collectively referred to as the "Knowledge Material") of the Consultant continue to remain those of the Consultant even if any of them is embodied in the reports, developed or supplied in connection with the Services. The Client shall have the non-exclusive perpetual licence to use the reports (including any Knowledge Material provided as a part of the report to the Client) to the extent necessary for the Client to use the reports in accordance with this Contract."	
73	Clause 12, Secrecy, Page 41	The Consultant shall use all the documents drawings and other data and information of proprietary nature received from the Client, solely for the purpose of performing and carrying out the obligations on his part under this Agreement in the performance of the works for the project and shall maintain the utmost secrecy. The Consultant shall bind his employees, who are involved in Engineering of the project by a suitable secrecy Agreement. The documents, drawings and other data and information received from the Client shall not be used by the Consultant for any other purpose.	Cannot be acceded to.

SL.	Clause and	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
No	Page No.		
		We request the authority to append the following:  "provided that this clause shall not apply to any information (a) which forms part of the public domain; or (b) which is received from a third party; or (c) which is independently developed; or (d) which is required to be submitted to any regulatory, statutory or governmental authority."	
74	Clause 13.2.2 Performance Guarantee	The Consultant shall guarantee the performance of the Project as per Design and specifications prepared by him. In the event of the project failing to Achieve the guaranteed performance as laid down in the Agreement due to reasons directly attributed to the Consultant he shall be liable for such failure and the liability shall be limited to payment of cost of rectification subject to a maximum on all accounts upto 10% of the Contract Price offered in his Bid by the Consultant.  We request the authority to kindly omit this clause.	Cannot be acceded to.
75	Performance Guarantee, Page 41	Arbitration may be commenced prior to or after completion of the works, provided that the obligations of the Client, the Engineer and the Consultant shall not be altered by reason of the arbitration being conducted during the progress of the works. The Consultant must at all the times fulfil his obligations under the Contract and shall not slow down or stop the progress of work during the period any dispute is under settlement through arbitration. Even if the works to be carried out during such a period involve matters under dispute, the Contractor shall nevertheless proceed with the works as per direction of the Engineer, pending settlement of the dispute. Failure of the Contractor in this respect shall constitute default on his part and render him liable to actions under the provisions of clause 20.0 of General Conditions of Contract.  We cannot stop our services even if we have a dispute with the client. We	Cannot be acceded to.
		request the authority to kindly delete this clause.	

SL.	Clause and	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
No	Page No.		

<b>5</b> .	G1 1.6		
76	Clause 16,	The Consultant shall arrange to pay the cost of personal accident insurance in	Cannot be acceded to.
	Insurance Page 42	respect of his employees assigned to the project site for performance of the	
		obligations under the Conditions of Agreement.	
		We request the authority to kindly delete this clause.	
77	Page no. 29-Clause	Please confirm whether the value is not less than INR 40 lakhs or 50 lakhs.	Please refer corrigendum.
	IX sub clause-		(not less than 40 Lakh)
	(iv)(a)		,
78	Page 34 TOR	The payment for the submission for last stage, that is submission of final report is	Please refer corrigendum.
	Clause- (B) TIME	40%.	ē
	SCHEDULE FOR		
	COMPLETION	Kindly look into the same and modify it to 20% or 30%.	
	OF THE		
	ASSIGNMENT		
79	Page 5 SOT	Request to give extension of bid submission of at least 15 days to provide	Please refer corrigendum.
	(Schedule of	competitive	
	Tender)- Clause (j)		
	Schedule of	We request the date of submission to be revised such that 3 weeks are allowed for	Please refer corrigendum.
80	Tender, j (Last date	preparation of the bid document after the release of the replies to the Pre-bid queries.	
	of submission of		
	techno-commercial		
	bid and price bid),		
	5		
81	Annexure B, 9.A,	Request addition – "the EMD of the unsuccessful bidders shall be refunded within	Cannot be acceded to.
	Pg - 10	7 days of the date of signing the contract with successful bidder. "	
82	Part-I: Techno-	We request modification of this criteria to - "technical experience of	Cannot be acceded to.
	Commercial Bid	undertaking minimum 1 (One) eligible assignment as detailed below during a	
	(A)(II)(A)(1),	period of last 10 years preceding the date of opening of the techno commercial	
	Pg-14	bid	

SL.	Clause and	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
No	Page No.		
83	Part-I: Techno-	We request increasing the qualification criteria of average financial turnover to	Cannot be acceded to.
	Commercial Bid	Rs 20 Cr. and at least 10 yrs of existence since incorporation of the firm. In order	
	(A)	to do a Master plan for a major port, the firms should have a holistic exposure to	
	(II) (B), Pg-14	transportation infrastructure. In our opinion, established firms should only be	
0.4		allowed to bid for such an important work.	
84	Part-I: Techno-	Team leader cum project coordinator	Please refer corrigendum.
	Commercial Bid	We request modification of this criteria to –	
	(A)	a) Graduate in Civil Engineering/Mechanical Engineering / MBA in Marketing or	
	(III) (1), Pg-15	Business Development/Post Graduate in Economics/ Master Mariner.	
		Reputed colleges such as IIMs do not provide specialization in MBA degree.	
		Candidates develop specialization during their work	
		experience.	
85	Part-I: Techno-	Infrastructure planning cum technical expert	Please refer corrigendum.
	Commercial Bid		
	(A)	We request modification of this criteria to –	
	(III) (2), Pg-15	a) <b>Post</b> Graduate in Civil Engineering/ Mechanical Engineering.	
		b) Should have minimum <b>5 10 years</b> of professional experience of	
		infrastructure planning in the related field constituting the	
_		eligible assignment.	
86	Part-I: Techno-	Traffic cum marketing expert	Please refer corrigendum.
	Commercial Bid	We approach and difficulties and this cuitouis to	
	(A)	We request modification of this criteria to –	
	(III) (3), Pg-16	a) Graduate in Engineering or Post-Graduate in Mathematics/ Economics/ Statistics or MPA in Marketing / Propings Development, Popular colleges such as	
		Statistics or MBA in Marketing/Business Development. Reputed colleges such as IIMs do not provide specialization in MBA degree. Candidates develop	
		specialization during their work	
		experience.	
		onportoneo.	

SL.	Clause and	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
No	Page No.		

87	Part-I: Techno- Commercial Bid (A) (III) (4), Pg-16	Transport economist cum financial expert  We request modification of this criteria to —  a) Chartered Accountancy / Cost Accountant/ MBA (Finance)/ Post Graduate in Economics. Reputed colleges such as IIMs do not provide specialization in MBA degree. Candidates develop specialization during their work experience.	Please refer corrigendum.
88	Part-I: Techno- Commercial Bid (B) (III) (a) (part-I) (vi) (c), Pg-22	Request acceptance of scanned signature in the submission of hard copies. Our experts are located in different parts of the country and it is a logistics challenge to get every CV physically signed by the expert within the time frame	Cannot be acceded to.
89	Part-I: Techno- Commercial Bid (B) (IX) (i)&(ii), Pg- 28	Request to allot 25 marks each for evaluation of assignments as per IX (i) and IX (ii)  IX (i) – total marks 25  IX (ii) – total marks 25	Cannot be acceded to. (Please refer corrigendum.)
90	Part-I: Techno- Commercial Bid (B) (IX) (iv)(c), Pg-29	Request you to clarification on the distribution of scoring for evaluation of each personnel. (for ex: how is 10 marks for team leader distributed).	Please refer Item-iv(b) of clause-IX at page 29 of the tender document.
91	TOR (C) – Pg 35	Request modification:  "reasons of any incapacity or due to health or <b>termination of employment</b> , subject	Cannot be acceded to.
92	Terms of Reference Section B, Pg- 34	Request modification of the distribution of the fee payment to balance the difference between work progress & cash flow: Acceptance of the Concept Report by KoPT  - 20%  Presentation on the Draft Report - 30%	Please refer corrigendum.

SL.	Clause and	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
No	Page No.		
		Submission of the Draft Final Report <u>- 25%</u> Submission of Final Report <u>- 25%</u>	
93	Appendix – GCC Performance guarantee clause 13.2.2, Pg-41	"The Consultant shall guarantee the performance of the Project as per Design and specifications prepared by him. In the event of the project failing to Achieve the guaranteed performance as laid down in the Agreement due to reasons directly attributed to the Consultant he shall be liable for such failure and the liability shall be limited to payment of cost of rectification subject to a maximum on all accounts upto 10% of the Contract Price offered in his Bid by the Consultant"  The scope is Master plan, traffic forecasting, hinterland estimation etc.  Performance evaluation as per Design & specifications is not valid for such works. Request you for the parameters expected to be evaluated.	This is general clause of the GCC. As per the TOR of the tender document, consultant is not required to give any detailed engineering drawing etc. in respect of projects to be proposed by them. Hence, no performance evaluation of the designs and specifications of the proposed facilities would be covered under the ambit of this provision.
94	Appendix – GCC Performance guarantee clause 20, Pg-43	"The Client shall supply to the Consultant without charge and within reasonable time all necessary and relevant data and Information in possession of the Client such as area maps, contours, test boring results and other soil data as may be available in- house with the Client, weather data, flood levels, traffic handled for last five years with future projection if any, etc., and shall give such assistance as shall reasonably by required by Consultant in the performance of his services."  Instead of "reasonable time" – request providing all the required data within 7 working days of start of the projector request from the consultant.	Cannot be acceded to.
95	Appendix – XV, Pg-	"THAT I am the Proprietor/Partner/Director having office at and carrying on business on the same name and style"  Request the definition for Proprietor/Partner/Director	This affidavit is to be produced by the bidder only if they are exempted under P.F Act.

SL.	Clause and	Suggestion	s/Clarifications/Queri	es	KoPT's reply/ clarification	
No	Page No.					
96	Appendix – XVI, Pg-	"THAT I am the Proprietor/Part having office at and carrying Request for the definition for Proof the Affidavit.	on business on the same nar		This affidavit is to be produced by the bidder only if they are exempted under ESI Act.	
97	Clause II (B) - Financial Capacity, Page No.15:	We understand that the Power of Attorney must be held by the authorized representative of the Lead member as per the above clause (and as per Clause (xi) on Page No.22 as well). However, we request that the Power of Attorney to sign the bid may be held by the authorized signatory of any member of the Joint Venture and not just the Lead Member.  **Please confirm.**			Cannot be acceded to.	
98	Clause VIII - Evaluation Methodology, Page No.27:	would be ranked on a percentile to 70 marks.  Further, under Clause IX - It Commercial Bid, we understand to on a percentile basis.  Considering that the overall scobasis, we request you to consider	Further, under Clause IX - Evaluation Criteria and Scoring of Techno-Commercial Bid, we understand that the ranking for each sub-criteria will also be on a percentile basis.  Considering that the overall score is already being calculated on a percentile basis, we request you to consider a fixed system of marking only for the sub-criteria for example; Sub-Criteria (i) For every eligible package 4 marks may be awarded.  Criteria of Marks to			

SL. No	Clause and Page No.		Suggestions/Clari	ications/Querie	9S	KoPT's reply/ clarification
	Clause IX (iv) - Area of Expertise of Key Personnel, Page	than Rs80 lak Rs. 40 lakhs a than Rs 50 lak For examp  Consultant  A B C D E  Further, the po Hence, please c  Clause IX (iv) s years preceding	nd above but less hs nd above but less For paths ole,  Number of Packages of experience of the Consulta 1 3 5 8 10 ints of the methodology (2 onfirm.	project.  ckage of 2 such projects.  ckage of 3 such projects.  Marks to be obtained  04  12  20  32  40  0 points) are based on ment worked for the Techno-Com	d on this fixed system.  over the past 5 (five) mercial Bid. Eligible	Please refer corrigendum.  (Not less than 40 Lakhs.)
	No.29:	years preceding the date of opening of the Techno-Commercial Bid. Eligible assignments undertaken shall mean completed assignments related to Preparation of Detailed Project Report/Master Plan/Techno Economic Feasibility Report/Traffic Study in Ports/Inland Waterway/Inland Container Depot/Container Freight Station/Multi Modal Logistics Park/SEZ, costing not less than Rs. 40 lakhs (Rupees Fifty Lakhs only)."  Please clarify if the project cost should not be less than INR 40 Lakhs or INR 50 Lakhs.		(Trot less than To Lakins.)		

SL.	Clause and	Suggestions/Clarifications/Queries	KoPT's reply/ clarification
No	Page No.		

100	General:	Please confirm that this tender is being tendered as "International Open Bidding".	Yes.
101	General:	We request you to extend the submission date by at least 2 weeks i.e. to 7 <sup>th</sup> September, 2018.	Please refer corrigendum.
102	Schedule of Tender Point: g (i), (ii) & h	Earnest Money Deposit and Tender Cost:  It is requested to provide following Bank details of HDC for RTGS transactions towards EMD and tender fees.	Please refer to Annexure-A of the Tender Document
	Page No. 2 to 4	<ul><li>i. Account Name</li><li>ii. Account No.</li><li>iii. IFS Code</li><li>iv.Bank Name</li><li>v. Bank Branch</li></ul>	
103	Eligibility Criteria for Tenderers:  Page No. 14	We understand that like major Indian port trust's (KoPT, JNPT, PPT) tendering practices, the Indian subsidiary of an International company can submit the bid by using the experience / references of their parent company to fulfil the Minimum Eligibility Criteria, provided the bidder gives authorization from parent company. The party must submit, with its Technical Proposal, the documentary evidence regarding fulfilment of all the required criteria. <b>Please confirm</b>	Please refer Addendum.
104	Eligibility Criteria for Tenderers:  Page No. 14	We request HDC to also consider Multimodal Transport Hub (MMTH) as a part of eligible assignment and modify definition of eligible assignments as;  "Preparation of Master Plan / Detailed Project Report (of a project of capital cost of at least Rs. 400 crores) / Techno Economic Feasibility Report (of a project of capital cost of at least Rs. 400 crores) / Traffic Study (of a project of	Please refer corrigendum.
		capital cost of at least Rs. 400 crores) in Ports / Inland Waterways / Port led Inland Container Depot/ Port led Container Freight Station / Multi Modal	

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		Logistics Park / Multi Modal Transport Hub/ Port based SEZ."	
		Please confirm.	
105	III. Professional Experience & Educational Qualification of Key personnel	Since it is masterplanning study for Port Sector, the TEAM LEADER –CUM-PROJECT COORDINATOR must be Port Sector technical person. Therefor it is requested to modify the eligibility conditions as:  a) Graduate in Civil Engineering/Mechanical Engineering with Masters in Engineering/Technology or MBA in Marketing or Business Development.	Please refer corrigendum.
	Page No. 15 & 16	b) Should have minimum 15 years of professional experience in the area of consultancy/ project management	
		Should have worked as a Team leader in consultancy job in <b>at least two eligible assignment</b> during a period of last 5 years ending on the date of submission of the bids	
106	Professional Experience &	It is requested to modify the "Eligibility Conditions" for <b>Infrastructure Planning-cum Technical Expert as:</b>	Please refer corrigendum.
	Educational Qualification of Key personnel	a) Graduate in Civil Engineering/ Mechanical Engineering with Masters in Engineering/Technology.	
	Page No. 15 & 16	b) Should have minimum 10 years of professional experience of infrastructure planning in the related field constituting the eligible assignment.	
		c) Should have been associated in consultancy in at least One eligible assignment in infrastructure planning during a period of last 5 years ending on the date of submission of the bids.	
107	Professional Experience & Educational	It is requested to also consider Post Graduate in Transport Planning in educational qualification and modify the "Eligibility Conditions" for <b>Traffic cum Marketing Expert</b> as	Please refer corrigendum.
	Qualification of Key personnel	a) Graduate in Engineering with Post Graduate in Transport Planning/ MBA in Marketing/Business Development OR Post-Graduate in Mathematics/	

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	Page No. 15 & 16	Economics/ Statistics with MBA in Marketing / Business Development.	
		b) Should have minimum of 10 years of professional experience in the field of Marketing/traffic forecasting/Transport Planning.	
		c) Should have been associated in Consultancy in traffic study in at least One eligible assignment during a period of last 5 years ending on the date of submission of the bids.	
108	Professional Experience &	It is requested to increase professional experience of <b>Transport Economist cum Financial Expert</b> to 10 years instead of 5 Years as given in RFP.	Please refer corrigendum.
	Educational Qualification of Key personnel	b) Minimum 10 years of professional experience in the relevant field in assessment of project viability.	
	, L	Please confirm.	
	Page No. 15 & 16		
109	Instructions to Tenderers Clause III, Point No.: vi (f) at Page No. 22	It is requested you to allow CVs and Appendix-IX to be originally signed by authorized signatory of the tenderer along with scanned signature of the expert at the time of bid submission. Successful bidder shall submit CVs and Appendix-IX originally signed in blue ink by the respective key personnel before contract signature. Please confirm.	Cannot be acceded to.
	Appendix-IX at Page-57		
110	Instructions to Tenderers Clause III,	We understand that Professional Tax (PT) requirement is only the company registered in West Bengal or the states where this tax is applicable.	Please refer to Clause-III(a)(xviii) at page 23 of the tender document.
111	Point No.: xvii : Page No. 22 & 23	Also if the experts whose tax liability is in other state where PT is not applicable, then the bidder has not to submit any certified document against this clause. Please confirm	Query not clear.

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112	VIII. Evaluation Methodology Page No. 27	Since this assignment requires more technical expertise with a sound approach & methodology, we request you to give more weightage to the technical evaluation. Hence selection should be based on 80:20 criteria. Please confirm				Cannot be acceded to.
113	Evaluation Criteria and Scoring of Techno- Commercial Bid	60% of the maximum marks will be awarded for one eligible assignment as defined under Section-II (A) of Part-1 "Technical Capacity" of Eligibility criteria for tenderers. 40% marks will be awarded for Additional Eligible assignments as per the criteria defined below:			Please refer corrigendum.	
	Page 28 & 29	Consultancy Fees	Criteria of assigning marks	Marks to assigned per package		
		Each study costing Rs. 80 lakhs and above	For Package of 1 such project	4 marks		
		Each study costing above Rs.50 lakh but less than Rs. 80 lakhs	For Package of 2 such project	2 4 marks		
		Each study costing above Rs. 40 lakhs but less than Rs. 50 lakhs	_			
		Please confirm.				

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114	Evaluation Criteria and Scoring of Techno- Commercial Bid Page 28 & 29	<ul> <li>i. Value of eligible assignments executed: (Total points 10)</li> <li>In respect of the eligible assignments (i.e. assignments considered for assigning marks) indicated under Section IX (i) above, we suggest that higher value assignments (&gt;80Lakhs) should have more marks be awarded</li> <li>a) Each study costing Rs. 80 lakhs and above</li> <li>b) Each study costing above Rs.50 lakh but less than Rs. 80 lakhs</li> <li>c) Each study costing above Rs. 40 lakhs but less than Rs. 50 lakhs</li> <li>0.5 point</li> </ul>		Cannot be acceded to.
115	Evaluation Criteria and Scoring of Techno-Commercial Bid Page 28 & 29	ii. Area of expertise of key personnel: (Total points 30)  Usually the cut-off year to evaluate the no. of eligible assignment personnel should be same as applicable for the bidding firm. The requested to modify the cut-off year to 7 years instead of 5 years. Also personnel, the eligible assignment should be any assignment as per the (a) irrespective of project capital cost. Please confirm.  We request you to amend sr. no. (a) as;  "No. of eligible assignment worked for over the past 7 (seven) year the date of opening of the Techno-Commercial Bid. Eligible undertaken shall mean completed assignments related to Preparation Plan / Detailed Project Report / Techno Economic Feasibility Reports of the Inland Waterways / Port led Inland Container Deport Container Freight Station / Multi Modal Logistics Park / Material Transport Hub/ Port based SEZ".	rs preceding assignments of Master ort / Traffic pot/ Port led	Please refer corrigendum.

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116	Evaluation Criteria and Scoring of Techno- Commercial Bid Page 28 & 29	Points will be assigned to the key personnel for carrying out the each Eligible assignments as shown below:  For each eligible assignment   1 Point	Cannot be acceded to.		
117	Liquidated Damages for Delay Page 30 & 31	We request HDC/KoPT to amend the clause as "In case of delay in submission of the final report as per (a) above, the Liquidated Damages (LD) not exceeding an amount equal to 0.1% (zero point one percent) of the total fee that will come due for payment on completion of the relevant Key Deliverable per week, subject to a maximum of 10% (ten percent) of the fee payable will be imposed and shall be deducted by KoPT from the amount payable to the successful tenderer". However, in case of delay due to reasons beyond the control of the Consultant, suitable extension of time shall be granted."	Please refer corrigendum.		
118	Section A of Terms of Reference (ToR) at Page No. 33	It is requested to elaborate the hinterland area need to be cover for traffic study e.g. how many nodes to cover in the OD study. It will keep all bidders on same platform for financial proposal. Please clarify.	The hinterland of KoPT (KDS and HDC) normally covers West Bengal, North Eastern States, Jharkhand, Bihar, Uttar Pradesh, Uttarakhand, Odisha, Madhya Pradesh, Chhattishgarh, Haryana, Punjab, Rajasthan, Nepal, Bhutan, Bangladesh. However, the consultant may also include other areas also which has potential to generate traffic for KoPT.		
119	Section A of Terms	Please clarify whether consultant has to conduct detailed site survey during the	KoPT will provide all details		

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	of Reference (ToR)	study	?				available with it such as the
	at Page No. 33			d to provide the details of			acquisition limit of the port, the
		specifications e.g. total area, battery limit of coverage area, grid interval etc. These details will keep all bidders on same platform for financial proposal. Please clarify.					waterfront area available with the port, bathometric charge,
						oposal. Please	port, bathometric charge, hydographic report, geo-tech survey
							report, etc. to the extent available.
120	Terms of	since traine serveys and other near work are major cost meeting in the				Please refer corrigendum.	
	Reference (ToR)	_	_	aming, we suggest following the for consultant to have	ng deliverables	schedule with	
	B) Time Schedule		ced cash flow:	tole for consultant to have			
	for Completion of	Sl.	Deliverables	Timeline	Damantaga	1	
	assignment	No.	Denverables	rimenne	Percentage of total Fee		
	Page No.: 37	110.			to be paid		
	age No 37	1.	Submission of				
			Concept Report	Commencement			
		2.	Acceptance of		20% (upon		
			the Concept Report by KoPT	of submission of the Concept Report.	acceptance of the		
			Report by Rol 1	сопсерт кероп.	Concept		
					Report)		
		3.	Submission of				
			Draft Report	acceptance of the			
		4.	Presentation on	Concept Report.  1 week after submission	40%		
		4.	the Draft Report	of the Draft Report	40%		
		5.	Comments of	2 week from the date of			
			KoPT on the	Presentation.			
			Draft Report				

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		6. Submission of 4 weeks from the date the Draft Final of comments of KoPT Report on Draft Report  7. Comments of 2 week from the date of				
		KoPT on the submission of the Draft Draft Final Report Report				
		8. Submission of 4 weeks from the date Final Report of comments of KoPT				
121	Foot note of (B) Time Schedule for Completion of assignment at Page No.: 37 and Clause 2.1 at Page-38	The commencement of work (Effective date of contract) should be from the date of signing of agreement OR 15 days from the date of Letter of Award whichever is earlier. It is a standard practice in consultancy projects.  *Please confirm.*	Please refer Item-VI of Article-B at page 26 of the tender document.			
122	Appendix – V (A) Page No.: 52	Since statutory Auditor or Chartered Accountant of bidder has not concerned with the client's Project capital cost, usually they are not willing to certify the Project cost. Hence we request HDC to kindly delete column 8 in table format given in Appendix-V(A).  **Please confirm**	Please refer corrigendum.			
123	Appendix – VII Page No.: 55	It is requested to amend the column no. 8 as "No. of Eligible Assignments undertake during last 7 years ending on the date of submission of the bids as per Article-III of Section-A".  Please confirm.	Cannot be acceded to.			
124	Sr. No. (j) of SOT at Page-4	We request HDC to kindly provide minimum 3 weeks' time for bid submission after uploading the pre-bid response / replies. Please confirm.	Please refer corrigendum.			
125	Clause 23 at Page-	Termination by the Consultant.	Cannot be acceded to.			

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	43	We have not found this standard termination clause in this RFP while it is common in all tenders of KoPT. Hence we request HDC to add following termination clause in this RfP:	
		"By the Consultants:	
		The Consultants may, by not less than thirty (30) days' written notice to the Employer, such notice to be given after the occurrence of any of the events specified hereunder of this Clause General Condition, terminate this Contract;	
		(a) If the Employer fails to pay and money due to the Consultants pursuant to this Contract within forty five (45) days after receiving written notice from the Consultants that such payment is overdue;	
		(b) If the Employer is in material breach of its obligations pursuant to this Contract and has not remedied the same within forty-five (45) days (or such longer period as the Consultants may have subsequently approved in writing) following the receipt by the Employer of the Consultants notice specifying such breach;	
		(c) If, as the result of Force Majeure, the Consultants are unable to perform a material portion of the Services for a period of not less than sixty (60) days; or	
		(d) If the Employer fails to comply with any final decision reached as a result of arbitration pursuant to Clause in General Condition."	
126		Considering the scale of the assignment a team of four (4) key resources appears not to be adequate. In view of the same, we would suggest the following addition to the team:	Please refer corrigendum.
		a. <b>Master Planning Expert</b> : Urban Planner with at least 12 years working experience must have carried out master planning of large infrastructure projects/ integrated master planning/Development control regulation/ Preparation of CDP, Land use control Plan/Industrial Park	

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		<ul> <li>b. Logistic Expert: Post Graduation degree in Logistic Management of minimum 10 Years working experience.</li> <li>c. Knowledge Management Expert: Master Degree in business/Economist/Public administration with 15 years of relevant experience in Capacity Building and training.</li> </ul>		
127		The scope requires bidder to prepare a complete Master plan for a period up to 2025. Request that the scope under this head be elaborated.	Please refer to Clause-A of TOR at page 33 of Tender document.	
128		The assignment requires construction of new Cargo handling facilities/Modernization of Cargo facilities & creation of supporting infrastructure. Whether design & costing of same shall be required to be provided by the consultant.	General layout of the proposed facilities, Construction period, Time of requirement and broad cost of the proposed facilities to be provided by the consultant.	